

UPDATE REPORT 1H 2019 RESULTS

AIM Italia – November 13th, 2019 6:30 p.m.

COSTAMP GROUP

Growing margins and strong order backlog

Growing margins and continuous focus on R&D: Costamp Group, leader in the engineering, production and trade of dies for die casting, concluded the reverse takeover of Modelleria Brambilla in 2018. Since, Management has worked on the rationalization of the Group structure and the integration of the business units with recovery in profitability and a growing order backlog as a result. 1H 2019 closed with an EBITDA margin of 10.2% recording a significant increase vs. FY 2018 PF (2.7%) despite a slight decrease in revenues (-9%) reflecting uncertain conditions in the automotive market. Management has recently confirmed strategic guidelines with focus on international expansion, R&D aimed at innovative projects and widening of product range.

Strong order backlog: Management also announced an order backlog at the end of June of Euro 55 m, showing an increase of +19% vs.1H 2018 and to be evaded within year end 2020.

Ongoing technology process: The Group, is strongly focused on R&D and continues to invest in innovative projects: Puzzle Die Configuration, Cavity Insert Fast Change Configuration and Low-Pressure Forging Technology.

Increase in profitability in 1H 2019: revenues in 1H 2019 came in at Euro 28.7 m (vs. Euro 31.5 m 1H 2018 PF). EBITDA was of Euro 2.9 m (vs. Euro 2.8 m in 1H 2018PF) with an EBITDA margin of 10.2% (8.8% ex IFRS 16). Net Profit was of Euro 0.6 m (vs. Euro 0.8 m in 1H 2018PF). Net Debt stood at Euro 28.6 m. The Company continued to benefit from a strong international presence with 40% of total revenues realized outside Italy.

Expected revenue growth and margin expansion: We believe that after the recent reorganization and integration the Group is ready to start to reap the benefits with cost efficiencies, synergies and economies of scale. Based on 1H 2019 results and the thick order backlog we expect revenues to grow at a 2018PF-2021 CAGR of +6%. EBITDA margin should reach 13% in 2021 (+280 bps vs. 1H 2019) with a Net Debt of Euro 21.2 m (Net Debt/EBITDA ratio of 2.4x (13.9x FY 2018PF).

Sector: Manufacturing

 Market Price (Euro)
 2.20

 Market Cap (Euro m)
 94

 EV (Euro m)
 122

 (as of November 12th, 2019)

Share Data

Market	AIM Italia
Bloomberg/Reuters	MOLD IM / MOLD.M
ISIN	IT0005068249
N. of Shares	42,605,447
Free Float	6.599
Main Shareholder	Co.Stamp Srl (Corti Family) (93.28%
CEO	Marco Cort

AIM Positioning

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Revenues YoY	-2%	37%	29%
EBITDA Margin	3%	11%	14%
NFP (cash) (Eu m)	21.8	18.5	7.2
NFP/EBITDA (x)	14.0	2.8	3.9
Market Data (Eu m)	Company	AIM Sector	AIM Italia
Market Data (Eu m) Capit alisation	Company 88	AIM Sector 68	AIM Italia 52
Capitalisation	88	68	52

Performance

	1M	3M	1Y
Absolute	5.8%	1.9%	-37.5%
Relative (TSE AIM Italia)	4.0%	3.2%	-27.2%
52-week High/Low (Fu)		3 5 4 / 1 40	

IR TOP RESEARCH

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(Eu m)	Revenue	Yoy %	EBITDA	EBITDA %	EBIT	EBIT %	Net Profit	Net Debt
2018PF	58.0	-2%	1.6	3%	(1.7)	-3%	(1.7)	21.8
2019E	57.0	-2%	5.6	10%	2.1	4%	0.8	26.9
2020E	62.5	+10%	6.8	11%	3.1	5%	1.5	24.9
2021E	68.5	+10%	8.9	13%	5.0	7%	2.9	21.2





AIM POSITIONING

COSTAMP GROUP positions itself in the AIM "Manufacturing" Sector.

Compared to the average AIM Italia "Manufacturing" Sector, COSTAMP GROUP shows:

- Lower EBITDA margin (3% vs 11%);
- Higher level of indebtedness (NPF/EBITDA 14.0x vs 2.8x)

FY 2018 Data	Revenues (Eu m)	Revenues YoY growth (%)	EBITDA margin (%)	Net Debt (Cash) (Eu m)	EV/EBITDA (x)	NFP/EBITDA (x)
Askoll EVA	15	250%	-28%	(5.2)	n.m.	n.m.
CFT	224	9%	8%	14.2	3.7	0.8
Clabo	53	18%	11%	23.9	5.8	3.9
Comer Industries	379	11%	10%	36.7	7.4	1.0
Costamp Group	58	-2%	3%	21.8	70.1	14.0
Energica Motor Company	2	325%	n.m.	1.4	n.m.	n.m.
Fervi	24	8%	19%	(2.3)	6.3	(0.5)
Gel	17	7%	16%	3.3	3.8	1.2
Gibus	34	4%	14%	3.0	7.1	0.7
Grifal	17	10%	13%	5.4	19.2	2.4
Icf Group	80	1%	11%	9.7	6.2	1.1
Illa	33	-21%	4%	10.1	11.2	7.0
ILPRA	31	16%	19%	9.5	6.3	1.7
Marzocchi Pompe	43	11%	21%	19.2	5.5	2.1
Neodecortech	131	6%	14%	44.3	4.9	2.5
Officina Stellare	5	81%	22%	2.0	29.6	1.8
Radici Pietro Industries&Brands	60	6%	8%	29.7	11.1	6.4
Rosetti Marino	261	26%	11%	128.0	10.1	4.5
Salcef Group	319	-4%	20%	2.2	5.6	0.0
Sciuker Frames	11	-5%	18%	5.3	10.3	2.9
SITI B&T Group	206	1%	9%	42.9	4.4	2.4
Somec	169	50%	11%	5.5	9.9	0.3
Vimi Fasteners	52	4%	11%	14.2	7.2	2.4
Manufacturing	97	37%	11%	18.5	11.7	2.8
AIM Italia	45	29%	14%	7.2	17.4	3.9

Source: Osservatorio AIM Italia and FactSet data as of November 11th, 2019

Compared to the average AIM Italia "Manufacturing" Sector, COSTAMP GROUP shows:

- Higher capitalisation (Euro 88 m vs. Euro 68 m);
- Lower free float (7% vs. 27%);
- Lower average daily traded turnover year-to-date (Euro 7 k vs. Euro 69 k).

Market Data	Market Cap	Free Float	Perf. from IPO	ADTT YTD
Marker Daid	(Eu m)	(%)	(%)	(Eu)
Askoll EVA	25	22%	-53%	32,193
CFT	49	47%	-69%	49,404
Clabo	11	30%	-50%	20,473
Comer Industries	247	17%	4%	93,088
Costamp Group	88	7%	-18%	7,066
Energica Motor Company	40	41%	-27%	107,352
Fervi	31	21%	-21%	17,307
Gel	7	30%	-62%	12,595
Gibus	30	17%	0%	32,813
Grifal	37	32%	35%	88,582
Icf Group	43	100%	-43%	65,997
Illa	6	20%	-73%	17,439
ILPRA	25	18%	0%	19,328
Marzocchi Pompe	31	24%	-8%	33,990
Neodecortech	44	27%	-16%	67,249
Officina Stellare	47	16%	41%	159,747
Radici Pietro Industries&Brands	22	23%	-18%	56,181
Rosetti Marino	160	0%	33%	2,414
Salcef Group	362	25%	-4%	358,579
Sciuker Frames	14	29%	-9%	246,580
SITI B&T Group	37	25%	-63%	13,769
Somec	173	25%	39%	74,875
Vimi Fasteners	28	23%	-38%	12,644
Manufacturing	68	27%	-18%	69,116
AIM Italia	52	35%	-11%	125,100

Source: Osservatorio AIM Italia and FactSet data as of November 11th, 2019

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BUSINESS UPDATE

After the reverse takeover in 2018, Management has worked on the rationalization of the Group structure (merger of Costamp Tools into Costamp Group) and the integration of the business units. Indeed, in 1H 2019 despite uncertain conditions in the automotive market, Costamp Group recorded an EBITDA margin of 10.2% (8.8% without IFRS 16 effect) in line with Management's expectations and with a significant increase vs. FY 2018 PF (2.7%).

Positive signs also in terms of orders, with an order backlog at the end of June of Euro 54.8 m, +19% vs. Euro 46.0 m at June 30th, 2018 to be evaded within year end 2020 and which should promise well for the near future. At the "GIFA" trade fair in Düsseldorf in June 2019 Costamp Group closed commercial agreements for a total value of approximately Euro 26.6 m:

- High Pressure Division (HPDC): Euro 17.1 m with Renault, Nemak, Shiloh, Sira, Endurance and Fondital
- Low Pressure Division (LPDC): Euro 5.5 m with Volkswagen, Ferrari, BMW and TMB;
- Plastics Division (PLASTIC): Euro 4.0 m with FCA Group.

Management has recently confirmed strategic guidelines with focus on international expansion, R&D and widening of product range:

- Development of cross-selling on low pressure, LPDC (ex. Modelleria Brambilla), by exploiting the Costamp Group network and the strong demand for high performance aluminum components in the electric market.
- New organization of the group workflow through "make or buy" concept, in order to develop a
 higher turnover, focusing only on the most critical processes and outsourcing processes with lower
 added value.
- Creation of a new premium line of HPDC, thanks to the proprietary Puzzle Die technology.
- Development of partnerships with OEM and Tier 1 on specific innovative projects: low-pression forging, forged safety parts, aluminum wheel rims in mass production, aluminum chassis, structural parts in magnesium, each as a unique partner of an international leading Tier 1.
- International expansion through a "glocal" approach with a direct and well-established presence in the countries where OEM and Tier 1 operate: Germany, USA, Mexico (today's market), China and India (target markets).

In order to strengthening its leadership in the domestic market and widen the production portfolio, the Group increased its share in Modelleria ARA to 100% (from 51% previously) in February 2019.

INNOVATION

The Group's products are characterized by high quality guaranteed by continuous investments in R&D thanks to a strong team of engineers (24, 8% of total employees) and aimed at improving production portfolio and increase production efficiencies.

Puzzle Die Configuration: A ground-breaking new tooling layout which enables extraordinary extension of die lifetime thanks to efficient thermal mechanical stress dissipation. It also allows a drastic reduction of production cycle time and die maintenance, thus resulting in remarkable overall cost-optimization.

Cavity Insert Fast Change Configuration: Innovative tooling design including mechanical features which will allow the replacement of damaged/exhausted cavities from the die holder, without removing the die from the HPDC machine. This means huge downtime reduction and fast resuming of series production.

Low Pressure Forging Technology: A unique combination of the best features of LPDC and HPDC. Costamp Group is currently executing in-house production tests thanks to an expressly installed vertical press. Once optimized and consolidated, this technology will be especially suitable for the manufacturing of aluminium car/truck wheels, thus opening new possibilities in a potentially huge market.



KEY SUCCESS FACTORS

Leadership in its reference market: Costamp Group is the no. 1 European player and among the first global operators in the niche market of aluminium large dies.

Highly technological Group with constant focus on R&D: Costamp Group developed innovative solutions combining advanced technology with foundry experience of the development team. The constant investments in R&D allow the group to develop and implement increasingly innovative products (e.g. PUZZLE_DIE).

Market growth drivers and regulatory: The automotive market trends are e-mobility and increasingly use of aluminium. The development of new powertrain dedicated to electric vehicles will allow collaboration and JV between OEMs and suppliers in order to exploit the know-how of suppliers to make new products. The progressive increase in the use of aluminium meets the need to reduce CO2 emissions, through a reduction in the weight of vehicles.

International presence and competitive positioning: The Group realized 40% of 1 h 2019 revenues abroad. It has a commercial presence in USA, Mexico, Brazil, China, India, Japan and South Korea. Costamp Group covers the leading automotive customers and foundries with a great number of products. Clients loyalty is guaranteed thanks to the support and services provided in entire process to the final product.

RECENT FINANCIAL PERFORMANCE FY 2018 AND 1H 2019

In FY 2018 the Group closed with pro forma revenues of Euro 58 m vs. Euro 59 m in FY 2017PF¹. EBITDA came in at Euro 1.6 m (vs. Euro 4.6 m in FY 2017PF) with a margin of 2.7% (vs. 7.8% in FY 2017PF) as profitability was further affected by one-off accounting items, manly related to LPDC business unit (ex Modelleria Brambilla). At the end of 2018 Net Loss was Euro -1.7 m. Net Debt however, improved significantly thanks to effective management of working capital (from Euro 26.9 to Euro 21.8 m).

In 1H 2019 revenues (VoP) came in at Euro 28.7 m (vs. Euro 31.5 m 1H 2018 PF). The decrease (-8.7%) reflects the slowdown in the automotive sector in the last quarter of 2018 and the first months of 2019.

Despite lower sales volumes, EBITDA margin came in at 10.2% (vs. 8.9% of 1H 2018PF and 2.7% in FY 2018PF), also thanks to the positive effect from the adoption of IFRS 16 (Euro 0.4 m), net of which EBITDA margin would have been of 8.8%. In absolute terms, EBITDA was of Euro 2.9 m (vs. Euro 2.8 m in 1H 2018PF). Net Profit was of Euro 0.6 m (vs. Euro 0.8 m in 1H 2018PF).

Net Debt stood at Euro 28.6 m, up from Euro 21.8 m of FY 2018, following the adoption of IFRS 16 (Euro 3.3 m) and working capital absorption.

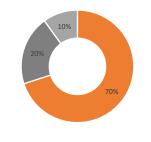
10% 3%

Revenues FY 2018 - Breakdown by geografical area

Italy = Europe (other) = America = Asia

Source: Company data

Revenues FY 2018 - Breakdown by Business Unit



■ HPDC DIES ■ LPDC & GRAVITY DIES ■ PLASTIC DIES



Key financials Profit & Loss FY 2017-2018 and PF 2017-2018

Euro m – IAS/IFRS	FY 2017	FY 2018	FY 2017 PF1	FY 2018 PF1
Revenues (VoP)	41.9	55.3	59.0	58.0
YoY	n.a.	+32.1%	n.a.	-1.6%
EBITDA	3.3	1.4	4.6	1.6
Margin	8.0%	2.5%	7.8%	2.7%
EBIT	1.4	(1.7)	1.7	(1.7)
Margin	3.4%	-3.1%	2.8%	-2.9%
ЕВТ	1.1	(2.4)	0.6	(2.4)
Net Profit	0.7	(1.7)	0.4	(1.7)

Source: Company data

Key financials Balance Sheet FY 2017-2018 and PF 2017-2018

Euro m – IAS/IFRS	FY 2017	FY 2018	FY 2017 PF ¹	FY 2018 PF ¹
Net Working Capital (NWC)	2.9	(0.0)	9.1	(0.0)
Fixed net assets	30.8	51.0	50.7	51.0
Funds	(3.6)	(6.2)	(5.5)	(6.2)
Net Capital Employed	30.2	44.8	54.3	44.8
Net Debt (Cash)	17.6	21.8	26.9	21.8
Equity	12.6	23.0	27.4	23.0
Sources	30.2	44.8	54.3	44.8

Source: Company data

Key financials Profit & Loss 1H 2018-2019 and PF 2018

Euro m – IAS/IFRS		1H 2018	1H 2018PF1	1H 2019
Revenues (VoP)		28.9	31.5	28.7
	YoY	n.a.	n.a.	-8.7%
EBITDA		2.6	2.8	2.9
	Margin	9.1%	8.9%	10.2%
EBIT		1.5	1.6	1.2
	Margin	5.3%	5.1%	4.2%
EBT		1.1	1.1	0.8
Net Profit		0.8	0.8	0.6

Source: Company Data

Key financials Balance Sheet 1H 2018-2019 and FY 2018

Euro m – IAS/IFRS	1H 2018	FY 2018	1H 2019
Net Working Capital (NWC)	8.0	(0.0)	5.0
Fixed net assets	51.0	51.0	53.0
Funds	(4.6)	(6.2)	(5.7)
Net Capital Employed	54.3	44.8	52.3
Net Debt (Cash)	26.1	21.8	28.6
Equity	28.2	23.0	23.6
Sources	54.3	44.8	52.3

Source: Company data

¹ Pro-forma results (unaudited) considering the business combination as of January 1st, 2018

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Net Debt breakdown FY 2018 and 1H 2019

Euro k – IAS/IFRS	FY 2018	1H 2019
Cash and cash equivalent	(7,155)	(9,485)
Short-term debt to financial institutions	9,861	15,413
Short-term debt for leasing	1,784	1,478
Short-term debt for bond	947	947
Short-term debt for rentals (IFRS 16)	-	427
Short-term debt for rentals (IFRS 16) – Modelleria ARA	-	142
Other short-term financial debt – Modelleria ARA	299	24
Current Net Debt/(Cash)	5,735	8,947
Long-term debt to financial institutions	11,907	13,402
Long-term debt for leasing	4,025	3,495
Long-term debt for bond	-	-
Long-term debt for rentals (IFRS 16)	-	1,921
Long-term debt for rentals (IFRS 16) – Modelleria ARA	-	798
Other long-term financial debt – Modelleria ARA	90	79
Total Net Debt/(Cash)	21,758	28,641

Source: IR Top Research elaboration on Company data

ESTIMATES 2019-2021

We believe that after the recent reorganization and integration the Group is ready to start to reap the benefits from the transaction with cost efficiencies, synergies and economies of scale. Market conditions continue to be uncertain in 2H 2019 but should start to improve as of 2020 (expected 2018-2023 CAGR of 1.6-3%). Based on the above, 1H 2019 results and the strong order backlog, we expect revenues to grow at a 2018PF-2021 CAGR of +6%. FY 2019 revenues remain largely flat (-2%) but with a recovery thereafter (+10% in 2020-2021). Key growth drivers for our estimates are:

- Recovery in the market (2020-2023) and strong order backlog (55 Eu m June 2019 + 19% vs. 1H 2018).
- Cross-selling synergies on Low Pressure Die Casting division, exploiting Costamp Group network
- New products lines including PUZZLE DIE and molds for magnesium parts.
- Outsourcing of less strategic production processes (with lower value added) in order to increase production capacity and boost turnover.

At EBITDA level we expect FY 2019 EBITDA margin in line with 1H 2019, with a progressive improvement in 2020-2021. EBITDA margin should reach 13% in 2021 (+280 bps vs. 1H 2019).

We believe that the Group will continue to invest in plant and machinery in order to support new technologies. We estimate capex for the period 2019-2021 of Euro 7.5 m.

Net Debt at the end of the period considered should reach Euro 21.2 m, with a Net Debt/EBITDA ratio of 2.4x (13.9x FY 2018PF).

KEY FINANCIALS - FY 2018 and 2019-2021 Estimates

Euro m – IAS/IFRS	18PF ¹	19E	20E	21E
Revenues (VoP)	58.0	57.0	62.5	68.5
yoy	-1.6%	-1.8%	+9.6%	+9.6%
EBITDA	1.6	5.6	6.8	8.9
margin	2.7%	9.8%	10.9%	13.0%
EBIT	(1.7)	2.1	3.1	5.0
margin	-2.9%	3.6%	4.9%	7.3%
Pre tax profit	(2.4)	1.1	2.1	4.1
Net Profit	(1.7)	0.8	1.5	2.9



UPDATE REPORT 1H 2019 RESULTS

AIM Italia - November 13th, 2019 6:30 p.m.

Euro m	18PF ¹	19E	20E	21E
Net Working Capital (NWC)	(0.0)	5.1	5.7	6.9
Fixed net assets	51.0	51.8	50.9	49.0
Funds	(6.2)	(6.2)	(6.4)	(6.5)
Net Capital Employed	44.8	50.7	50.2	49.4
Net Financial Position (Cash)	21.8	26.9	24.9	21.2
Equity	23.0	23.8	25.3	28.2
Sources	44.8	50.7	50.2	49.4

Source: Company data (IAS/IFRS) for FY 2018, IR Top Research estimates for FY 2019-2021

VALUATION AND STOCK PERFORMANCE

Following 1H 2018 results, with top line growth in line with expectations but lower than expected profitability, we put our target price and estimates under review. Although 1H 2019 showed the first signs of recovery and brought the Company back at historical profitability levels there are still uncertainties regarding the integration of business units. This would be implied in any value assessment and suggests giving time to Management's action plan to better feed through the numbers and better update the recovery expectations. We plan to express a target price as soon as there will be a more consistent outcome of the reorganization process with clear recovery of sales volumes and margins.



The limited free float of the Company at 6.6% makes an efficient price formation difficult and causes low trading volumes and high volatility of the stock, with a YTD ADTT of Euro 7,066 and a 52 weeks high/low ranging from Euro 1.60 - 3.54.

¹ Pro-forma results (unaudited) considering the business combination as of January 1st, 2018





PEER COMPARISON

For a peer comparison we have selected two peer groups (i) AIM Italia listed companies of the Manufacturing sector, and (ii) a peer group of international listed companies active in the automotive components industry.

AIM Italia listed peers

The tables below show estimates and multiples about AIM Italia companies belonging to the Manufacturing sector.

Euro m	Market Cap Revenues		es	EBITDA		EBIT			EARNINGS				
		19E	20E	21E	19E	20E	21E	19E	20E	21E	19E	20E	21E
Clabo	11	58	65	74	8	9	11	8	9	11	1	2	3
Culti Milano	8	9	12	n.a.	1	2	n.a.	1	2	n.a.	0	1	n.a.
Fervi	30	30	32	34	5	6	7	5	6	7	3	3	4
Gel	7	17	17	17	2	3	3	2	3	3	0	1	1
Neodecortech	45	142	148	n.a.	19	20	n.a.	19	20	n.a.	6	8	n.a.
Rosetti Marino	160	377	382	n.a.	14	16	n.a.	14	16	n.a.	6	8	n.a.
SITI B&T Group	38	195	200	209	17	17	18	17	17	18	7	7	8
Median AIM Manufacturing	30	58	65	54	8	9	9	4	5	6	3	3	4
Costamp Group	94	58	62	67	5	7	9	2	3	5	1	2	3

		EV/SALES			EV/EBITD	A	EV/EBIT		P/E			
	19E	20E	21E	19E	20E	21E	19E	20E	21E	19E	20E	21E
Clabo	0.6	0.5	0.5	4.6	3.9	3.2	11.4	8.4	5.9	11.7	6.0	3.6
Culti Milano	0.8	0.6	n.d.	7.1	3.9	n.d.	17.7	6.6	n.d.	39.9	11.4	n.d.
Fervi	0.9	0.8	0.7	5.6	4.4	3.4	7.3	5.6	4.0	10.9	9.2	7.6
Gel	0.8	0.7	0.6	5.5	4.6	3.9	11.3	8.7	6.6	15.9	12.0	9.6
Neodecortech	0.6	0.6	n.d.	4.6	4.0	n.d.	8.0	6.6	n.d.	7.2	5.8	n.d.
Rosetti Marino	0.2	0.2	n.d.	4.1	3.6	n.d.	7.1	5.5	n.d.	28.3	21.3	n.d.
SITI B&T Group	0.5	0.4	0.4	5.4	4.7	4.1	8.3	7.0	5.9	5.8	5.4	4.8
Median AIM Manufacturing	0.6	0.6	0.5	5.4	4.0	3.6	8.3	6.6	5.9	11.7	9.2	6.2
Costamp Group	2.1	1.9	1.7	22.2	18.1	13.2	57.1	37.3	21.5	104.1	58.6	31.2
Discount/Premium to peers	236%	252%	230%	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.

Source: PMI Capital as of November 12th, 2019





International peers

The following peer group has been selected considering worldwide listed companies active in the automotive components industry.

				Revenues			EBITDA	
Euro m	Country	Market Cap	2019E	2020E	2021E	2019E	2020E	2021E
Aisin Seiki Co Ltd	Japan	10,689	32,303	33,431	34,931	2,996	3,506	3,835
American Axle & Manufacturing Holdings	USA	1,078	6,046	5,784	5,300	893	929	828
Borg Warner Inc	USA	8,573	9,126	9,379	9,992	1,468	1,514	1,592
Brembo S.p.A.	Italy	3,693	2,601	2,698	2,791	503	519	535
Endurance Technologies	India	1,965	1,022	1,121	1,246	159	174	198
Exco Technologies Limited	Canada	221	n.a.	344	352	n.a.	47	50
Georg Fisher	Switzerland	3,662	3,430	3,444	3,588	357	411	460
OSG Corp	Japan	1,928	1,086	1,104	1,158	274	300	332
Timken Company	USA	3,683	3,432	3,397	3,428	662	650	660
Valeo SA	France	8,559	19,362	20,175	21,346	2,346	2,555	2,778
Peers median		3,662	3,432	3,421	3,508	662	585	597
Costamp Group	Italy	94	58	62	67	5	7	9

	EV/SALES EV/EBITDA		EV/EBIT			P/E						
	19E	20E	21E	19E	20E	21E	19E	20E	21E	19E	20E	21E
Aisin Seiki Co Ltd	0.5	0.5	0.5	5.4	4.6	4.2	15.4	11.8	10.1	15.9	14.8	13.8
American Axle & Manufacturing Holdings	0.7	0.7	0.8	4.7	4.5	5.1	10.5	9.0	10.8	26.4	24.0	20.6
Borg Warner Inc	1.1	1.0	1.0	6.7	6.5	6.2	9.2	8.9	8.0	19.3	17.0	15.1
Brembo S.p.A.	1.6	1.5	1.5	8.1	7.8	7.6	12.9	12.2	11.7	16.1	15.5	13.7
Endurance Technologies	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	11.4	11.4	10.8
Exco Technologies Limited	0.6	0.7	0.6	4.7	4.8	4.6	6.8	6.7	n.a.	20.1	13.7	10.7
Georg Fisher	1.2	1.2	1.1	11.4	9.9	8.8	17.0	14.1	12.2	15.9	14.8	13.8
OSG Corp	1.9	1.8	1.8	7.4	6.8	6.1	11.2	10.8	9.6	26.4	24.0	20.6
Timken Company	1.5	1.5	1.5	7.9	8.0	7.9	10.0	10.4	10.3	9.9	8.8	8.7
Valeo SA	0.6	0.6	0.6	5.3	4.8	4.5	12.2	10.5	8.9	19.3	17.0	15.1
Peers median	1.1	1.0	1.0	6.7	6.5	6.1	11.2	10.5	10.2	16.0	12.9	10.9
Costamp Group	2.1	1.9	1.7	22.2	18.1	13.2	57.1	37.3	21.5	104.1	58.6	31.2
Discount/Premium to peers	92%	86%	77%	232%	179%	116%	n.m.	257%	111%	n.m.	n.m.	188%

Source: PMI Capital for Costamp Group as of November 12th, 2019 and FactSet data as of November 12th, 2019 for peers



MARKET UPDATE

Costamp Group is worldwide leader in the engineering, production and trade of dies for die casting, and globally the only player able to provide a complete offer in terms of processes (HPDC, LPDC & Gravity, Plastic) and products (aluminium, magnesium, cast iron and plastics). With over 50 years of history and 311 employees, it's the reference partner and strategic supplier, through the foundries, of the main car manufacturers. The main applications in the automotive field, which represents 95% of turnover, are the production of powertrains, structural parts and bumpers.

The Group operates within the worldwide "Automotive" market (95% of total turnover) where it supplies Tier-1 and collaborates directly with OEMs in the project management and design phase and should hence be positioned between Tier-2 and Tier-3 players in the supply chain. Key growth driver for the Company is the introduction of new car models rather than sales of existing models.

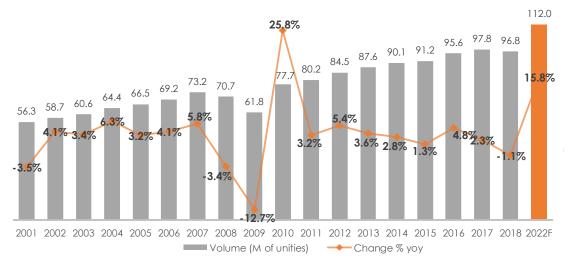
SUPPLY CHAIN AUTOMOTIVE INDUSTRY Tier-3 **OEMs** Tier-1 Tier-2 Suppliers of modules and systems in direct In the automotive Many firms supply relation with the parts that end up in industry, the term Tier OEMs, often in cars, even though 3 refers to suppliers of partnership for the Cars producers hese firms themselv es raw, or close-to-raw, design of new do not sell directly to materials like metal or platforms and **OEMs** plastic v ehicles (like Bosch, Continental, BASF,

Supply chain Automotive Industry

Source: IR Top Research elaboration on Company information

After the drop in 2009, when the market counted 61.6 m vehicles, world production recovered immediately with yoy growth in 2010 of +26%. In the following years the market continued to increase and reached a record level in 2017 with 97.9 m vehicles. However, due to macroeconomic factors (US – China trade war, Brexi US- Iran tensions) the automotive market started to slow down during 2H 2018 with a slight decrease for the full year as a result (-1.1% or -1.06 m vehicles), to 96.8 m units.

Worldwide production of motor vehicles



Source: ANFIA, OICA, Previsione Business Monitor International – from "Osservatorio sulla componentistica automotive italiana 2018" (edited by Ca'Foscari) and from "Osservatorio sulla componentistica automotive italiana 2019" (edited by Ca'Foscari) for year end 2018.





AIM Italia - November 13th, 2019 6:30 p.m.

Macroeconomic uncertainties continued to affect the automotive market during the first three quarters of 2019, with sales down in all major geographical markets except for Brazil where sales increased by 8% and Japan where new passenger vehicle registrations increased by 2.2%. The Russian market contracted by approx. 2% while the US and European markets remained at relatively high levels despite a small reduction in sales. The Chinese new car market contracted by 12% (or two million cars) while the Indian market were down by a sharp 16%.

In the month of September 2019, the international automotive markets showed wide variations with some of the main countries recording a reversal of trends: sales in Europe (EU-28 and EFTA) enjoyed doubledigit growth (+14.4%), whereas sales slumped in the US (-11.3%). China, India and Russia also recorded falling figures. By contrast, Japan and Brazil expanded by 13.6% and 9.2% respectively.

According to PwC projections, global production of light motor vehicles up to 6 tons is worth over 93 m of units in 2018 and is expected to rise to 108 m in 2023, with an average annual growth rate (CAGR) of 3% and an increase of 14.99 m of light vehicles (LV), 66% attributable to Asian developing countries (including China), 12.7% to the EU and 10% to North America (including Mexico).



Source: ANFIA, Studies and Statistics Area on PwC projections ("Osservatorio sulla componentistica automotive italiana – 2019" edited by Ca'Foscari)

Another source, the AlixPartners research forecasts that the global auto market will grow at an annual rate of just +1.6% through 2026, while the European auto market is predicted to grow +1.3% annually through 2026.





COSTAMP GROUP ON AIM ITALIA

IPO

Trading Market: AIM Italia – Borsa Italiana SpA

Date: December 5th, 2014

Price: Euro 2.5

Capital raised: Euro 3.0 m (Euro 1.5 m Equity and Euro 1.5 m POC)

Capitalisation: Euro 9.5 m

REVERSE TAKE-OVER

Date of contribution: February 21st, 2018 Takeover bid: from April 3rd to April 23th 2018

Price of Takeover bid: Euro 3.00

Second Takeover bid (purchase obligation): from May 7th to May 25th, 2018

Price of second Takeover bid: Euro 3.00

CONVERTIBLE BOND "Costamp Group 7% Cv 2014-2019" (as of November 12th, 2019)

Code: MOLD19 ISIN: IT0005068645

Issue date – Maturity date: December 5th, 2014 – December 5th, 2019

Nominal value or Issue Price of each bond: Euro 100

Issued amount: Euro 1.5 m

Interest rate: 7%

Conversion period: December 6th, 2016 – November 29th, 2019

Conversion ratio: 33:1 (shares: bond)

SHARES (as of November 12th, 2019)

Code: MOLD

Bloomberg: MOLD IM Reuters: MOLD.MI ISIN: IT0005068249 Shares: 42,605,447

Share capital: Euro 2,130,272

Price: Euro 2.20

Performance from IPO: -12% Capitalisation: Euro 93.7 m

Free Float: 6.59%

NomAd: Banca Intermobiliare SpA Specialist: Invest Banca SpA

Auditing firm: Pricewaterhouse Coopers SpA

The share capital subscribed and paid up is Euro 2,130,272, made up by 42,605,447 ordinary shares. The Company currently has the following shareholders' structure:

Total		
Market	2,810,287	6.59%
Tresury shares	54,753	0.13%
Co.Stamp Srl	39,740,407	93.28%
Shareholder	N° of shares	%

Source: Company data as of November 12th, 2019





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Profit&Loss Stetement	2018PF	2019E	2020E	202
Revenues	58.0	57.0	62.5	6
EBITDA	1.6	5.6	6.8	
EBIT	(1.7)	2.1	3.1	
Financial Income (charges)	(0.7)	(1.0)	(1.0)	(0
Pre-tax profit (loss)	(2.4)	1.1	2.1	
Taxes	0.7	(0.3)	(0.6)	(1
Net profit (loss) Group	(1.7)	0.8	1.5	
Balance Sheet				
Fixed assets	51.0	51.8	50.9	4
NWC	(0.0)	5.1	5.7	
M/L Funds	(6.2)	(6.2)	(6.4)	(6
Net Capital Employed	44.8	50.7	50.2	4
Net Debt	21.8	26.9	24.9	2
Equity	23.0	23.8	25.3	2
Cash Flow				
EBIT	(1.7)	2.1	3.1	
D&A	3.2	3.6	3.7	
Tax	0.7	(0.3)	(0.6)	(1
Other	0.0	0.0	0.0	
Cahnge in M/L Funds	0.7	0.0	0.2	
Gross Cash Flow	2.9	5.3	6.4	
Change in NWC	9.1	(5.2)	(0.5)	(1
Operating Cash Flow	12.0	0.2	5.8	
Capex (including IFRS 16)	(3.8)	(6.0)	(2.8)	(2
Financial Income (charges)	(0.7)	(1.0)	(1.0)	(C
Free Cash Flow	7.5	(6.8)	2.0	
Dividend	0.0	0.0	0.0	
Change in Equity	(4.4)	8.0	1.5	
Change in Net debt	3.2	(6.0)	3.5	
Per Share Data				
Current Price (Euro)	2.20			
Total shares out (mn) average	42.6			
EPS	(0.04)	0.02	0.03	0
EPS Diluted	(0.04)	0.02	0.03	0
DPS	0	0	0	
FCF	7.5	(6.8)	2.0	
Pay out ratio	0%	0%	0%	
Ratios	^ -~	2.2~	10.00	
EBITDA margin	2.7%	9.8%	10.9%	13.
EBIT margin	-2.9%	3.6%	4.9%	7.
Net Debt/Equity (Gearing)	94.5%	113.0%	98.5%	75.
Net Debt/EBITDA	13.93	4.79	3.65	2
Interest cover EBIT	0.43	-0.47	-0.33	-0
ROE	-7.3%	3.2%	5.8%	10.
Free Cash Flow Yield	39%	-35%	10%	1
Growth Rates				
Sales	39%	-2%	10%	1
EBITDA	-53%	259%	22%	3
EBIT	-217%	224%	50%	6
Net Profit	-335%	146%	89%	10

Source: Company data (IAS/IFRS) for FY 2018 and IRTop Research estimates for FY 2019-2021



UPDATE REPORT 1H 2019 RESULTS

AIM Italia - November 13th, 2019 6:30 p.m.

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	Target Price	Market Price	Validity Time
November 13 th , 2019	U.R.	2.20	12 months
October 30 th , 2018	U.R.	3.30	12 months
June 18 th , 2018	3.32	4.08	12 months

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RESEARCH TEAM Luisa Primi, (Senior Analyst, AIAF Associated) Andrea Praga, (Analyst) Chiara Cardelli, (Researcher)

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